

# Union Carbide To Acquire Amchem

## MCD Sales Holds General Meeting

Every so often, Amchem's entire MCD Sales and Marketing Departments convene and in late August—early September this year they did it again. The meeting was held at the Seaview Country Club in Absecon, N.J. and included sixty-five sales representatives and their managers, all ten marketing staff members and their managers, all eight members of the general sales staff, and an undetermined and frequently changing number of technical, executive, and advertising people, including a photographer.

At no time was it stated that attendance was compulsory but only the most urgent reasons for absence were accepted. Unfortunately, the Ford Motor Company supplied a most valid excuse (a twenty-four hour coverage requirement on several of their assembly lines) for three of the

sales representatives and they could not be present. Mike Maguigan of Atlanta, Georgia, Vince Cannata of Richmond Heights, Ohio, and Sloan Wilson of Bloomfield Hill, Michigan will all have to wait till next time but their sacrifice on the Ford altar was duly noted

*Continued on page 4*

On Monday, July 19, 1976, a series of news releases, letters to stockholders, letters to employees, bulletin board notices, and articles in newspapers and financial journals, announced that an agreement in principle had been reached between Rorer-Amchem, Inc. and Union Carbide Corporation concerning the acquisition of the Amchem Products subsidiary of Rorer-Amchem. The proposed plan is subject to approval by the respective boards of directors, receipt of favorable tax rulings, negotiation of a definitive agreement, and completion of satisfactory business reviews. It is expected that closing of the acquisition may be completed sometime late in December, 1976.

Some details of the sale were released, notably that the sale price is \$140 million, with payment to be made in Union Carbide common stock. Details of the agreement were outlined in a letter to shareholders. A somewhat unusual feature of the transaction is the fact that stockholders are to receive the Union Carbide shares. Amchem sales in 1975 were about \$115 million and those of Union

Carbide, almost \$6 billion.

When the plan is completed, Amchem Products will be merged with a subsidiary of Union Carbide. Rorer-Amchem, Inc. will remain as the parent company for the health care businesses including William H. Rorer, Inc., Dermik, etc. Rorer-Amchem, Inc. will change its corporate name.

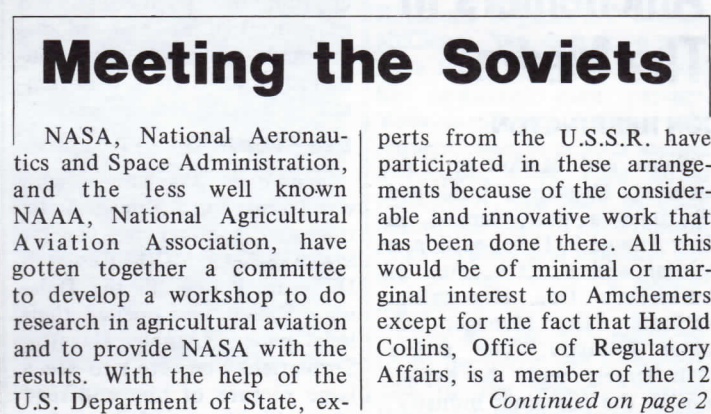
Reaction to the announce-  
*continued on page 2*



*Gene Snyder welcomes the group.*



*Two views of the group being welcomed.*



## Meeting the Soviets

NASA, National Aeronautics and Space Administration, and the less well known NAAA, National Agricultural Aviation Association, have gotten together a committee to develop a workshop to do research in agricultural aviation and to provide NASA with the results. With the help of the U.S. Department of State, ex-

perts from the U.S.S.R. have participated in these arrangements because of the considerable and innovative work that has been done there. All this would be of minimal or marginal interest to Amchemers except for the fact that Harold Collins, Office of Regulatory Affairs, is a member of the 12

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## UNION CARBIDE TO ACQUIRE AMCHEM

Continued from page 1

ment from employees around the company was generally calm and with optimism for the future. There was a substantial consensus that the joining with Union Carbide offers excellent growth opportunities for Amchem and its people. In his letter to employees, Gene Snyder, president, said,

"The decision to alter the future direction of Rorer Amchem comes only after long and careful study and consideration by your management and the Board of Directors. It has not been an easy matter to reach the conclusion to separate the health care and chemical businesses of Rorer-Amchem. The association of William H. Rorer, Inc. and Amchem Products, Inc. has created many strong bonds among employees and officers of the two companies. However, your management is convinced after much deliberation that this plan is desirable for the future of both businesses and is in the best interests of our shareholders and all of Amchem's family of employees.

You can be assured of your security and future opportunities under the new organizational arrangement. I know you will continue to devote your full energies and talents toward the continued success and growth of Amchem." ◇



Harold Collins, Amchem, hosts the group consisting of, left to right, Allan Landolt, FAA, Vasilii Pivovarov, U.S.S.R., Galina Tunik, U.S. Department of State, Mervin Strickler, FAA, and Victor Nazarov, U.S.S.R.

## MEETING THE SOVIETS

Continued from page 1

man committee, whose program is shortly to be considered by Congress.

Recently, in connection with some of the committee's meetings, Harold hosted the members from the U.S.S.R. plus some of the other committee members and some are shown in the picture. He had provided good vodka and special Russian cigars but the men from the U.S.S.R. drank beer and did not smoke. Mr. Pivovarov was greatly interested in literature and two favorite American authors were Jack London and Ernest Hemingway. He spoke excellent English, though his companion, Mr. Nazarov, did not.

The woman representing the

U.S. State Department turned out to be not only uncommonly beautiful but an excellent linguist as well, and her knowledge of agricultural matters was quite wide.

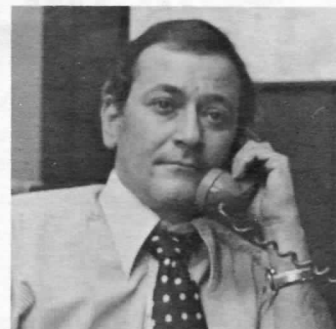
The U.S.S.R. visitors stressed several times the need for cooperation between the two nations and not only in the agricultural aviation field but generally. And incidentally they mentioned that they should be called members of the U.S.S.R. not Russians. Russia is only one republic of the U.S.S.R. and an individual from another republic cannot accurately be referred to as a Russian. It is as if a citizen of the U.S. from Pennsylvania were called a Californian. ◇

## Promotions

### TONY GAMBINO

The new AD Northeast District Sales Manager is Tony Gambino, a resident of Brookhaven, Pa., who makes his office now in Broad Axe. He has been on both sides of the desk, having served as a buyer at Lit Brothers prior to launching his sales career at Scott and International Latex prior to Amchem. For his sales performance in 1975 he was selected for membership in the President's Honor Club.

Tony was born and raised in Philadelphia and graduated from St. Thomas More High School. He attended Drexel University for a year and then



Tony Gambino

served two years in the U.S. Army. After the military service, he resumed his education and graduated from St. Joseph College in Philadelphia with a degree in business administration.

Tony's wife, Agnes, was also a student at St. Joseph College. Asked when they first met, with her at night school and him at day school, he replied that it "must have been around sundown." Agnes, a liberal arts major, is now an elementary school teacher. The couple have 4 children, a boy 12, two girls, aged 14 and 16, and a boy, 17. Tony says his chief form of relaxation is to envelop himself in stereo sound—principally Italian singers doing popular or semiclassical numbers.

### BOB DETWILER

"I was the first one around here hired by Frank Wilson," says Bob Detwiler, recently named as acting supervisor of the accounts payable department by Clyde Roberts. Bob, his wife Justine, and their 16 year old son, Doug, are residents of Worcester Township but Bob was born and raised in Oaks, Pa. and graduated from Phoenixville High School. He has a bachelor of science degree in business administration from Elizabethtown College. He also saw service in Korea with the Army Signal Corps. That was prior to the U.S. par-

## Amchemers in The Media

### DON HERRINGTON

Sales and Marketing Management Magazine, published 19 times a year, carried, in their August 9, 1976, edition, a column and a half account of Amchem's Don Herrington, National Sales Manager-Container Industry. The article deals largely with the expansion in the container industry, Amchem's efforts to capitalize

on that expansion, and a description of Herrington's job responsibilities and modus operandi, complete with numerous quotes from Don himself.

### LES STEINBRECHER

Another Amchemer who was featured in the news media this past summer was Lester Steinbrecher, MCD Research Director. People in the Delaware Valley area opened their local papers (Ambler Gazette, Springfield Sun, etc.) to see a large picture of him and read about his theory of the unfortunate "Legionnaire's disease" that struck in Philadelphia and got nationwide, if not worldwide, attention.

Phosgene, a World War I gas, was Lester's suggestion as a possible cause and he backed it up with numerous references and characteristics. The State Department of Health in Harrisburg did not return Lester's call when he attempted to share his thoughts but Lester doesn't believe that it had anything to do with whether or not he contributed to the party in power.

### JOHN KIRCH AND ROY JOHNSON

In the latter part of August there appeared in the Lima, Ohio newspaper, an account of an AD Field Science Day at the Amchem Research/Demonstration Farm. The various activities were reported on and the names of the speakers listed with a short digest on their subjects. The speakers from outside Amchem were an eminent lot but the ones from Amchem were just as eminent. John Kirch discussed plant growth regulators, the crops on which they are used and their cost. Roy Johnson expounded on the use of various chemicals for industrial, home lawn and garden, and aquatic purposes.

Visitors toured the research farm plots. Noteworthy among the remarks of the visiting speakers were those of Dr. Louis Thompson. He suggested, in the course of his talk on effect of sun spots, that people enjoy their citizen band radios now since sun spot activity, on a sharp increase, may interfere with them radically in about four years.



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Bob Detwiler

ticipation in the Korean War and Bob remembers most his surprise and shock at the extent of the hunger and poverty he saw there.

He now participates in Boy Scouting as an Assistant Scoutmaster and has helped with a Sea Scout troop, going this past summer for 10 days to a National Explorer Olympics with some of the boys. He loves to fish, mostly salt water (bay not ocean) and had a couple of jobs after college before interviewing Frank Wilson and the late Ray Naylor. That was in 1954 and he's still going strong.

#### FRED HENNING

Despite a questioner to the contrary, there are many interesting things to report about Fred Henning, who recently received his second promotion in less than a year in MCD sales. Jack Price, MCD Sales Manager, announced that, effective September 1, 1976, Fred would direct all of his ef-



Fred Henning

fort to the sales and service of Amchem's Autophoretic® Process. He will continue to report to Pete Russell, National Automotive Industry Sales Manager.

Fred is a Plymouth, Michigan product, having been born and raised there, married a girl from the area, and lives there now. In fact, a recent move he and his family made was from one home in Plymouth to another. He went to Eastern Michigan University in Ypsilanti where he majored in business management. He worked in the Engineering department of General Motors for a time and then joined Amchem. He was elected to the President's

Honor Club for his work during 1975.

He likes to play golf but says he seems to have no spare time. Amchem and the family—wife, Sandy and sons Fred and Jeff take it all up.

#### LIONEL MONFORTON

Another change in MCD Automotive Sales group involved Lionel Monforton, who became an Automotive Manager reporting to Pete Russell, National Automotive Industry Sales Manager. Lionel is a Canadian, born and raised in LaSalle, a suburb of Windsor, Ontario. He went to school in Windsor and then off to the University of Ottawa for 2



Lionel Monforton

years. He later came home and graduated from Assumption College in Windsor with a degree in business administration. After a couple of warm-up jobs, he joined Amchem in 1966, handled sales and service in the Windsor area, got proficient in the automotive industry, and was made a member of the President's Honor Club in 1975.

He is a sports nut, enjoying some golf but mostly boating, swimming and other water sports. He and his wife, Beverly, and their two sons, Dennis, 13, and Donald, 12, enjoy trips on their 35' Burns craft, a house cruiser that will sleep them all. Lionel also has some familiarity with the legal life, having been one of a number of citizens who recently got a steel company in the Detroit area to agree to clean up their air pollution in the Detroit River area.

#### JIM SHAW

Jim Shaw, recently transferred from the Cost Accounting Department to the International Department seems to lead an unusually busy life. He combines his work here with evening study at Rider College near Trenton, N.J. towards a degree in accounting, a family which consists of his wife, Sharon, a boy, 4, and a girl about 4 months, active participation in both Amchem bowling and golf play, and service as an officer in both leagues.

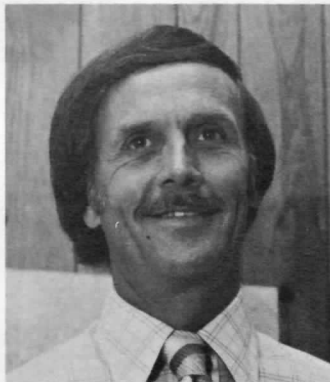


Jim Shaw

Jim is a Doylestown area product, having been born there, raised in nearby Chalfont, graduated from the Central Bucks (Doylestown) High School, and attended the Bucks County Community college (also in town). His promotion is to administrative assistant, reporting to Tulio Quirantes, and he'll be responsible for supervision of order processing and secretarial staff as well as getting involved with budgets and accounting.

#### PAUL BISHOP

Based on his early years, Paul Bishop, recently named Supervisor, Mechanical Equipment Production, would never have expected to be where he is. Born and raised in Hatfield, Pa. and a graduate of Hatfield High School (now merged with another school), he attended Philadelphia College of Bible for 3 years and went on to receive a bachelor of arts degree from Northwestern College of Liberal Arts in Minneapolis, Minnesota, majoring there in history.



Paul Bishop

In 1953, he went to Ethiopia under the Sudan Interior Mission, engaging in general missionary work at first. He was later elected district superintendent over 7 mission stations in western Ethiopia, each having a medical clinic and elementary school in addition to regular church services. He helped found and became the first principal of the Grace Bible Institute in the city of Jimma (province of Kaffa, where coffee grows wild and the name coffee originated). The purpose of Grace Institute

was to train leaders for the African church and the students came from several countries in East Africa. Paul says they were the most select group of young people he ever had the privilege of working with.

On furlough in 1965, he met John Waldrum and they worked together on the Amchem Meter Miser®, Paul with the idea that it was only temporary. But the course of his life changed when he returned to Ethiopia in 1966 and thereafter lost, almost simultaneously, both his wife and his 17 year old son to tragic diseases.

He returned to Amchem and resumes his work with Tex. He has since remarried and now resides in Telford, Pa. with his wife and his two daughters, 18 and 13 years old.

## \$avings

The Industrial Relations Department recently concluded an arrangement with Western Savings Bank of Philadelphia, Pa. to have a Payday Savings Plan for all permanent full-time employees. Western Savings Bank representatives visited the Ambler offices on two separate occasions to enroll employees in this Payday Savings Plan. In order to enroll, the employee must sign a Payroll Deduction Authorization Card. These cards may be obtained from the Payday Savings Coordinator in the Industrial Relations Department—Maxine McCleary. The deduction must be a fixed amount which will be deducted each payday. Your enrollment and any subsequent changes in your savings deduction, after your initial enrollment, can only be done before the 10th of each month. Changes after that deadline will not be made until the following month.

The amount you authorize to be deducted will be forwarded to the Western Savings Bank and credited to your personal account upon receipt by the bank. Upon receipt of your deduction the bank will immediately credit you with interest payments from the date of deposit until the day of withdrawal. The interest rate is 5.25% compounded daily.

Should you have any questions concerning enrollment or deductions, they should be directed to Maxine McCleary, the Payday Savings Coordinator, phone 628-1292. This convenience will be offered to other employees in the United States in the near future.





Almost time to begin.



Paul Kern (L) as Price, Jack Price (c) as Product, and Jack Breen (R) as Profit.



The thundering herd enters the meeting room.



The drum lid mystery revealed.



## MCD SALES HOLDS GENERAL MEETING

*Continued from page 1*  
and appreciated by their colleagues.

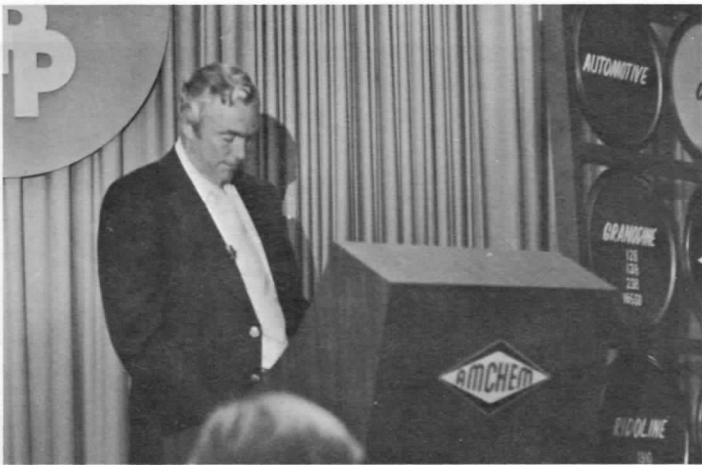
The four daily programs were designed to improve both the sales and the technical competence of the participants. All the National, Regional and Industry Sales Managers' presentations were attempts to assist and exhort greater, more skilled, and more dedicated sales effort. And the offerings from the marketing people were directed to improving the product knowledge of the salesman. Two workshops were arranged, one on automotive industry and the other on can industry products, two of the more important areas supplied by Amchem. Technical department personnel participated in the presentation of these workshops.

The theme of the meeting was Positioning—Product, Price, Profit, and it was prominently displayed at the front of the meeting room, on the cover of the program, and on other literature that was available. There was some suggestion that the theme had been selected so

that Price would appear on the front page of the program but this was hotly denied and everyone dismissed it from their minds.

All the attendees were welcomed at the outset by Gene Snyder, president, who urged everyone to participate in the proceedings, commented on business prospects in general and Amchem's in particular, and discussed some of the details and opportunities present in the recent Union Carbide transaction.

There was also ample time for recreation, relaxation, or rest and golf, tennis, cards, deep sea fishing, swimming, indoor games, sight seeing, and more were all available. Unofficially, Dave Smith of Lancaster, Pa. made off with the tennis championship, defeating Bob Zornig of Long Beach, California in a rain interrupted match. Dwight Buczkowski of Oreland, Pa. won the golf tournament of which he was coordinator and scorer. Tony Macri won the club throwing contest when he heaved his putter so high in the air that, with the help of a nearby tree, it didn't come down until the next day. ◇



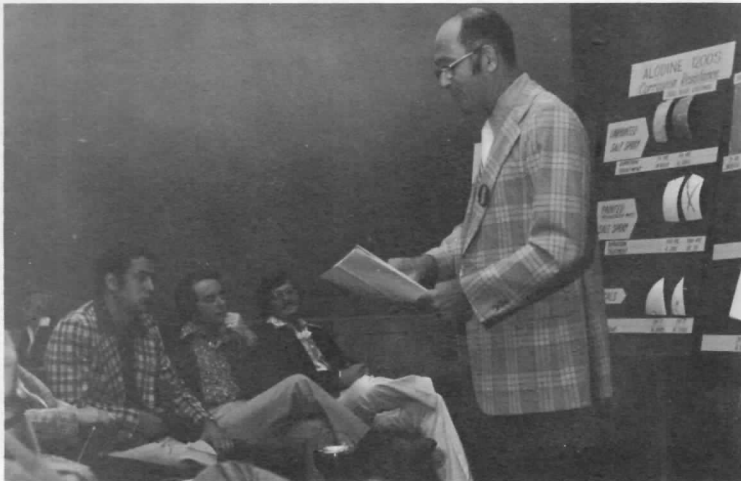
Jack Harsma (above) and Hank Panning (below) address the group.



Bill Starzynski brings international flavor to the tennis matches.



Everyone quiet for a moment.



Two views of the Lineguard® seminars.

## Family Portrait



Shown in the picture is a roomful of George Russells, Sr. and Jr. The whole famn damily were together in George, Sr's. office prior to the departure of the George, Jr. family for their home in Henniker, New Hampshire. At the left, Betty, George Sr's. wife, holds Shawn, their grandson. Tanya sits on her grandfather's lap at the desk and behind them stand George, Jr. and his wife Bobbi. She will be remembered by some here as Bobbi Nichols, a former member of the Amchem accounting department.

## Red Face

Most of us suffer the embarrassment and inconvenience of running out of gas but Bob Murray, Maintenance, who helps keep the grounds in Ambler looking so nice, had his tractor run out almost in front of the main entrance. He hurried to get the tank filled before anyone saw him but a passing photographer caught him as the picture shows. "Never happened before," said Murray.



## Malaysian Wedding



Shown are Mr. and Mrs. Yong on their wedding day, July 3, 1976 in Kuala Lumpur, Malaysia. Mrs. Yong is the former Doris Ngan, an Amchem employee in the office at Kuala Lumpur since April 1, 1976. She sent the picture to Lucy Packert in Industrial Relations in response to Lucy's congratulations on her wedding.



George Pasceri gets out of trouble.



John Millard (1), Steve with scorekeeper Andy



Dick Otten shows his form.



Wally Dragani putts Merv Hubbard heckle



The spread.



Dick Otten (l), George Starke (c) and Harold Collins Joe with his victory smile.

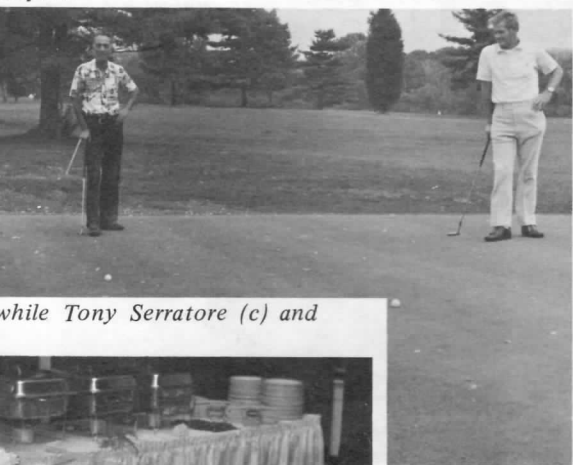


Harry Leister demonstrates golf enthusiasm.





*Einfalt (r), and Phil Jarinko (2nd from right) argue Kepich.*



*while Tony Serratore (c) and*



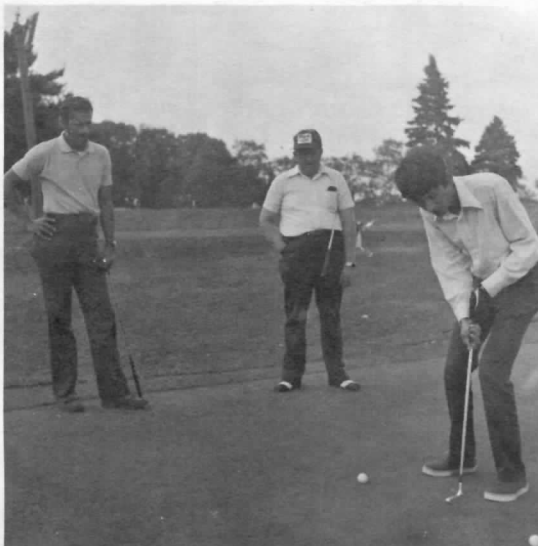
*Rocco (l) and Sal Minio on her green.*



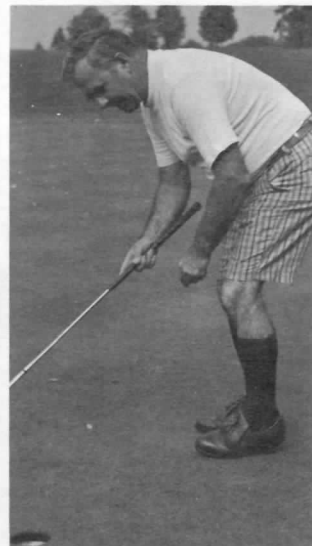
*All the quacks weren't on the course.*



*A bunch of Amchemers, not yet teed off.*



*Rez Mohammed putts before Shirley North (l) and Anson Cooke.*



*Putt drops for Max Zebich.*

## Golfers Close Season

The golf outing is a picture story this year because the memory of those in charge failed on the precise award list. Applying handicaps, Harold Collins won and Andy Duscik, Jim Shaw, and Clyde Roberts tied for second but the rest of the award winners have sunk into oblivion. All 35 or so golfers enjoyed their day which consisted of golf plus some of the other sports shown in the pictures.

It all took place at the Oak Terrace Country Club near Ambler in September.



*Stan Mayew bids for a birdie while Joe Rocco lounges.*



*Jim and Ruth Thirsk—who else?*

# Retirements and Retirees



Two views of the head table. Left to right, Jack and Martha Taylor, Gene Snyder, Terry



and Maurie Turner, Gerry and Thelma Romig, Bob Beatty, Betty and Jack Davies.



Maurie holds up the gift.



Maxine McCleary, Trudy Doyon, and Nellie Lower enjoy the window table.



Paul Kern (L), Gerry Romig (2nd from L), Jack Price (2nd from R) and Jack Breen (R) seem well into the party. Center background is Michael Turner, Maurie's son, a dead ringer for Jimmy Carter, especially when he smiles (see inset).



Propriety and decorum. Left to right, Jim Drakely, Mel Kyle, John Millard, and Bill Wellman.



A serious discussion among, left to right, Gary Fuess, the retirement boy, Tex Waldrum and Dick Otten.



Dick Rockstroh (L), Graham Smith (C) and John Geyer talking business.



## MAURIE TURNER

More than 50 Amchemers gathered in late July at the Cedarbrook Country Club near Ambler to mark the retirement of Maurie Turner from the Agricultural Division. Maurie's friends from various departments were there and all enjoyed the excellent facilities and fine service of the club.

After dinner, he was lauded by various of his colleagues—Jack Davies, the master of ceremonies, Gerry Romig, Gene Snyder, Bob Beatty and Jack Taylor. Reminiscences of former good times, special occurrences and Maurie's contributions to the company pervaded their remarks.

A plaque from a limited bicentennial edition was presented to him by his friends (see picture). Copper, bronze and silver metals were inlaid to form the image of Independence Hall in Philadelphia, and the whole was mounted on a handsomely finished piece of wood. Maurie later spoke about some experiences and impressions of his Amchem years.

## HAROLD SMITH

Back in September, Harold Smith, Sr. (there is also a Jr.) retired after almost 28 years with the company. At his retirement, he was a member of MCD Production Department but he had much earlier worked in the electrical department and remembers both Jake Yost and Stanley Clayton well. He started here in the maintenance department and recalls that Jack Campbell, recently retired, was his foreman at that time.

Harold lives in Penllyn with his wife, Lorena and the couple



*Harold Smith relaxes the day before retirement.*

have 4 grown children, aged 26 to 33. Three are girls and one is the Harold Smith, Jr. who works in the new Amchem West Plant. There are two grandsons, Steven and Kevin, children of Harold, Jr.

Harold Sr.'s big interest, aside from working around his

home, is deep sea fishing. He leaves from Brielle near Point Pleasant, N.J. and the largest fish he ever caught was a 34 pound tuna in 1975. This past year he caught an 18 pound bluefish, his biggest. He says he intends to continue his fishing in retirement. He also may take a part time security guard job. He doesn't care for cold weather and said recently that "when it gets cold, I ain't going to do a thing except tell the oil man to put oil in the tank."

Harold said he had "enjoyed working here" and he singled out as a highlight, the fact that he had never been injured seriously. As reported in old Amchem News editions (1958), he received several safety awards so he must have worked at it.

## FRED HELLER

Fred Heller, retired since June 1975 from MCD Research, was in Ambler in mid-September after nearly 5 months in South America, mostly in Brazil, helping get our subsidiary company there on its feet. While there, he worked with Warren Weston and the 30 to 40 others who work in the plant at Diadema.

Fred's wife Rose, a teacher, joined him in June and together they toured a little and



*Retiree Fred Heller flashes famous smile.*

enjoyed some nearby sights, such as Iguazu Falls on the Paraguay, Argentina, Brazil border. Fred even saw a few Union Carbide people at our plant.

## EDNA GAUSS

Another retired Amchemer turned up on the premises in early September. Edna Gauss, who used to work in the accounting department but now lives on about 5 acres near Ocala, Florida, was up north visiting with Lois Johanson, Industrial Relations. Edna says she is very happy and works quite hard on her land, mostly fixing it up and making it more beautiful than when she acquired it. She has planted numerous trees, mostly oaks, all around the property.



*Retiree Edna Gauss reminisces on Amchem days.*

She said when she left Ambler that she would never return to this area but she's been back three times—for periods of 4 to 6 weeks. As the picture shows, Edna looks just about as she did when she left us. All that hard work and Lois Johanson's hospitality must be the reason.

## JOHN HARRIS

The following account was sent to us by Morin Ness, of I.C.I. Great Britain.

John Harris, who joined Nobel Chemical Finishes Limited, later to become the Paints Division of ICI, retired in May after 42 years. In the 1930's he was concerned with paint orders and sales to automotive, refinishing and industrial customers.

During the war he served as a Flight Lieutenant in the Royal Air Force, being an Electrical Officer, and was closely responsible for organizing the replacement and repair of all the electrical equipment used for

both aircraft and transport for the Second Front. In this connection he was with the RAF in September 1944 when Brussels was liberated and he remained in Belgium for the rest of the war.

On returning, after the war, John was made responsible for paint sales to the aircraft industry. However, in 1952 he joined Norman Cooper to plan the commercial side of the present very successful Pretreatment Department.

In 1956 he organized the second post war ACP European Convention held in Windsor and it was there that he met and made many lasting friendships with the personnel from Ambler and many of the European licensees.

It was during this period that John formed a very happy business relationship with Adrien Arendt of Tecnimetal, Belgium, another Amchem licensee, which has continued until their retirements this year. (See next issue for more on Adrian's retirement.)

John continued his commercial work under Dick Shaw and became well-known in the automotive and wire industries. He was Deputy Manager to Morin Ness when he retired. If he could have had his way he would have pressed on in Pretreatment for another 42 years with unabated enthusiasm. We shall all miss him, not just for the great work load he unobtrusively carried for us, but for his deep felt concern for people. When work pressures get high many of us tend to become less sensitive to others. John was ever our conscience.



The happy looking pair of old friends in the picture were together at the retirement of the one on the left, John Harris, from ICI, Paints Division, Slough, England. The other fellow is Adrien Arendt, of Tecnimetal in Belgium. Both companies are Amchem licensees and both men have long worked in furthering Amchem's metalworking fortunes in their respective countries. Morin Ness, also of I.C.I., who sent the picture, called them "the terrible twins," but they really don't resemble each other much (note hairlines, if any, chin stubble, etc.) and most Amchemers who have known them would probably agree that they have been terrible only to our competitors.

## AD Sales Mini Meeting

A group of AD salesmen, much smaller in number than the MCD group that gathered near Absecon, N.J. (see article, page 1), assembled at Valley Forge, Pa. for a day and a half district sales and marketing meeting. It was the Northeast Sales District and the attendees heard from various AD sales, marketing, and field development people including Jack Davies, Jack Taylor, John Kirch, Mel Kyle, Ed Horahan, Roy Johnson, Dick Lehman, and John Gallagher. They all detailed developments and plans in their respective fields of endeavor.

Tony Gambino, newly promoted to manager of the group, was in charge of the meeting and later described it



*Tony Gambino leads the work session.*

as a success since "no one threw any tomatoes." Potential tomato throwers in attendance were sales representatives Rick Boyd, Gary Taylor, John Oliver, Don Loutzenhiser, Jim Farrell, and Dave Kirk. It is hoped that 1977 sales will be increased as a result of the expertise and encouragement given them during the meeting.



*AD salesmen (L to R) Jim Farrell, Dave Kirk, Rick Boyd, and John Oliver show extraordinary concentration.*



*Left to right, Rick Boyd, John Oliver, Don Loutzenhiser, and Gary Taylor discuss a sales problem.*

## Errata



*In the last issue, Grace Brown was pictured receiving her 25 year service award and we identified the presenter as John Heckler when it was really Jim Hall. So as not to confuse anyone further, the above picture shows both men. The handsome, though somewhat portly gentleman on the left is Jim Hall, Packaging Department Supervisor, and the handsome, though somewhat portly gentleman on the right is John Heckler, Shipping Department Supervisor.*

## More AD Awards



*Gary Taylor (R), AD Sales, poses with Appalachian Power people to whom he presented the plaque shown.*

## To Appalachian Power Co.

Gary Taylor gets all around the Appalachian Power Company of Roanoke, Virginia, as the picture shows. He is presenting the Amchem award "for many contributions to the art and science of industrial weed and brush control" to several groups at Appalachian. One of the pictures appeared in The Illuminator, the Appala-

chian company newspaper. Numerous plaques similar to this one have been awarded by AD to valued and progressive customers as reported in the last issue of Amchem News.

This particular presentation just happened to get wider (maybe because of Gary) coverage than some.

## To County Agents



*Dan Chisholm (L) and Bob Baynard (2nd from left) pose with recipients of communications awards at county agent's convention.*

AMCHEM's AD Sales sponsors a program of Public Information Awards to county agents all over the country and has for the past eight years. The awards are made every year at the convention of the National Association of County Agricultural Agents. Seven categories of communications are used and a first, second and third award made in each. The categories are

Radio Program  
News Photo Story

Colored Slides  
Direct Mail Piece  
Personal Column  
Feature Story  
Newsletter

Space does not permit printing all 15 of the pictures of award winners but two are shown above. Bob Baynard, managed to maintain a similar smile in all the pictures, but Dan Chisholm's appearance ranged from affable to quite serious.



## Reorganization

In separate August announcements, Vice Presidents Jack Davies and Frank Precopio detailed changes in the operation and supervision of what has been known as the mechanical Research and Development Department, located on Forty Foot Road near Lansdale, Pa.

Tex Waldrum, named Manager, Mechanical Equipment and administrative assistant Dody Pfizenmaier will move to the Ambler offices and technical service representatives Gerry Barba, Luther Burris, and Jim Harvey will remain at the mechanical development laboratory and workshop in Lansdale. The group will devote full time to development of new mechanical devices for and technical service to our customers and will report to Jack Davies.

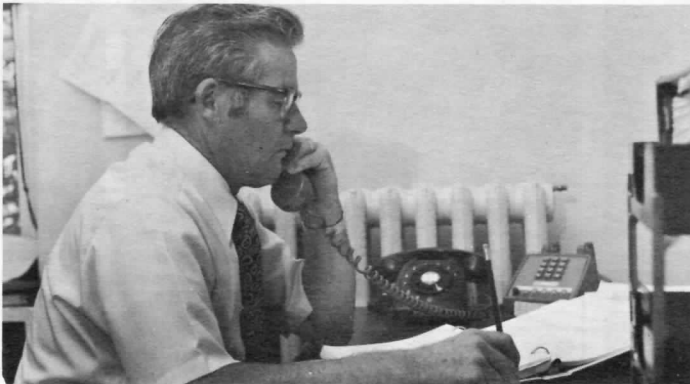
The production function will remain at the Forty Foot Road property and be under the supervision of Paul Bishop (see promotions article, page 2). He will move there from the MCD Research laboratories, where he has been a member of the Coil Coating Group, and will report to Ray Collmer, Ambler Plant Superintendent.

## Lay Low Sheepie

A short-lived visit by several rented sheep at the Ambler West Plant occurred this past summer. A number of industrial and governmental installations had reported good results using sheep to keep grass cut where use of power mowers in the vicinity of inflammables might pose danger from sparks.

The idea was tried but the sheep performed as expected in only one way (profusely, it might be added), and were quickly removed.

## Cheap Shot



*Merv Hubbard tends to business.*

Merv Hubbard, Engineering, stood on the tee of a par 3, 165 yard hole on the Butter Valley golf course near Perkio-menville, Pa. and took his shot with a 4 iron. He and the other three in the foursome couldn't see the result because there was a slope down to the green which was hidden from view. The ball was found in the cup, however, for a hole-in-one.

From what he could see, Merv thinks the ball hit in front of the green and rolled the twenty feet or so to the cup. He strongly resists all suggestions that someone else down near the green put his ball in. "I was lucky," says Merv. "They don't allow liquor on that course so I didn't have to treat."



*Tom Antrobus relaxes in his office.*

## Antrobus Elected

The American Institute of Plant Engineers, whose international headquarters are in Cincinnati, Ohio, recently announced the election of Tom Antrobus, of Amchem's Engineering Department as its vice president of technical services. He will be responsible for coordinating special technical committees dealing with energy, environmental quality, industrial safety, training, standards, and

technical information. These committees provide technical assistance to governmental agencies such as O.S.H.A., the EPA, and to the Institute itself.

Tom is a mechanical engineering graduate of Drexel University and has been in our engineering department about 4 years. He lives in Doylestown, Pa. with his wife Joan and three children.

## College Humor

Years ago, the noted humorist Franklin P. Adams selected a college All-American football team as follows:

Cedars of Lebanon  
Diet of Rice  
Crossing of Delaware  
Bells of St. Mary's  
Dissolution of Union  
Quality of Mercy  
Heart of Maryland  
District of Columbia  
Pillars of Temple  
Grist of Mills  
Destruction of Carthage

An Amchem News reader has selected another team and included notes on their qualifications and performance.

Sidewalks of New York—hard as concrete  
Duke of Kent—a royal pain  
Mark of dePauw—sinister  
Battle of Princeton—shines against redcoats (Cornell, Harvard)  
Hunchback of Notre Dame—physically best designed to play center  
Left of Centre—campus activist  
Ship of State—not easily rocked  
General of the Army—a five star leader  
Deep-in-the-Heart of Texas—the only Indian selected and no reservations  
Shade of Brown—not too colorful  
Revelation of St. John—intuitive

## In Memoriam

Amchem MCD people were saddened to learn that in September, Norman Cooper, who retired from our European office, and previously represented the Pretreatment Division of our I.C.I. licensee in Great Britain, died from a stroke. Norman was well known to many in Amchem and to our licensees all over the world. Short of stature, he was friendly, competent, and helpful.

Others no doubt remember various incidents or characteristics about Norman. We recall the promise of interesting conversation as Norman settled down behind a late afternoon martini as well as his friendly approach to customers as he introduced himself with outstretched hand, "I'm Coopah, Amchem."

### Children recently born to Amchem employees whose names were not previously published in the NEWS.

AMY FTICAR BONER  
August 13, 1976  
Father: James M. Boner  
Engineering

MEGAEN MARIE KELLY  
July 3, 1976  
Father: Robert C. Kelly  
Cost Accounting

VICTORIA LYNN RYZNER  
July 13, 1976  
Father: Edward Ryzner  
Hydro-Fax

MICHAEL JAMES BROADBENT  
June 29, 1976  
Father: Ronald W. Broadbent  
MCD Research

KATHRYN MARIE LAUGHLIN  
June 2, 1976  
Father: John R. Laughlin  
Accounting

ANDREA RACHAEL SHAW  
July 22, 1976  
Father: James A. Shaw  
International Division

JULIE ANN DEKKER  
July 6, 1976  
Father: Douglas A. Dekker  
AD Sales

KEITH LAWRENCE ROBERTS  
June 18, 1976  
Father: Clyde J. Roberts  
Accounting

MELISSA ANNE WOODWARD  
June 8, 1976  
Father: Norman Woodward  
Ambler Plant



Joe Feckno (2nd from left), receives 25 year award from Dick Rockstroh. Ray Collmer (r) and George Tull (2nd from r) look on.  
Maintenance



Ann Hagendorf at presentation of 25 year award from Gene Snyder (l) and Jack Davies.  
AD Sales



Bob Stewart (l) gets 25 year award from Dick Rockstroh (r) and Bill Dalton.  
Ferndale



Tex Waldrum (c) flanked by Gene Snyder (l) and Jack Davies at 25 year award presentation.  
AD



Ben Gast (r) receives 20 year award from Jack Harsma.  
MCD Sales

**Congratulations**

These are the men and women of AMCHEM who have received Service Award Emblems from July 1, 1976 through September 30, 1976.

★ ————— 25 YEARS ————— ★		
Joseph D. Feckno	Silas R. Stewart	John E. Waldrum
Anna Hagendorf		Robert Wright
★ ————— 20 YEARS ————— ★		
Howard Schroeder	Bennett C. Gast	
★ ————— 15 YEARS ————— ★		
Ronald H. Hanson	George A. Summers, Jr.	
★ ————— 10 YEARS ————— ★		
John C. Aplin	Phillip O. Konski	
Paul W. Bishop	Dolores M. Pfizenmaier	
Donald Dierksen	Frank Precopio	
Melvin Kratz	George Starke	
	Edward Witchey	
★ ————— 5 YEARS ————— ★		
Robert E. Baynard	L. Carol Mandell	
James A. Hall	Stanley A. Micson	
Ellwood D. Johnson	Jeanne F. Walters	



Bob Wright (2nd from right) receives 25 year award from Dick Rockstroh (r) as Ray Collmer (extreme left) and George Tull watch.  
Maintenance



Jack Harsma (r) receives 20 year award from Paul Kern.  
MCD Sales



Howard Schroeder (l) receives 20 year award from Jack Price (c). Ed Krueger is at the mike.  
MDC Sales



Karl Weigand (r) receives 20 year award from Dick Rockstroh.  
Manufacturing



George Summers (r) receives 15 year award from Bob Tisch.  
AD Sales



John Aplin (l) receiving 10 year award from Dick Rockstroh.  
Clinton



Paul Bishop (l) receives 10 year award from Tom Jones.  
MCD Research



Dan Dierksen (r) accepting 10 year award from John Aplin.  
Clinton



Mel Kratz (l) receives 10 year award from Jim Hall.  
Packaging



Phil O'Konski (r) receives 10 year award from Herb Sachs.  
St. Joseph



Frank Precopio (r) receiving 10 year award from Gene Snyder.  
Tech-Manf



George Starke (r) receives 10 year award from Dick Otten.  
ORA



Ed Witchey (l) receives 10 year award from Dick Munger.  
Receiving



Bob Baynard  
5 years AD Marketing



Jim Hall  
5 years Packaging



Ellwood Johnson  
5 years Production



Carol Mandell  
5 years International



Stan Micson  
5 years Maintenance



Jeanne Walters  
5 years MCD Sales