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Volume 23, No. 2

April, May, June, 1980

Honor Club Members For 1979 Chosen

THE NEWS FROM BRAZIL

The pictures surrounding this article are of eight people who work at Amchem's subsidiary, Amchem Quimica do Brasil Ltda. All eight completed five years or more of service before January, 1980 and received service awards early this year. Ioshinobu Itagaki actually began in early 1973, shortly after the

In the sixth year of its existence, the Presidents' Honor Club nominated seven Amchem sales and marketing people to membership for their performance during 1979. Those named were:

Thomas B. Clubb, III, Technical Sales Representative
John P. Curran, Marketing Manager
Rex R. Dwars, Technical Sales Representative
John M. Kachmar, Industry Sales Manager
Gary J. Morrisette, Technical Sales Representative
William J. Neill, Technical Sales Representative
Henry C. Sansom, Regional Sales Manager

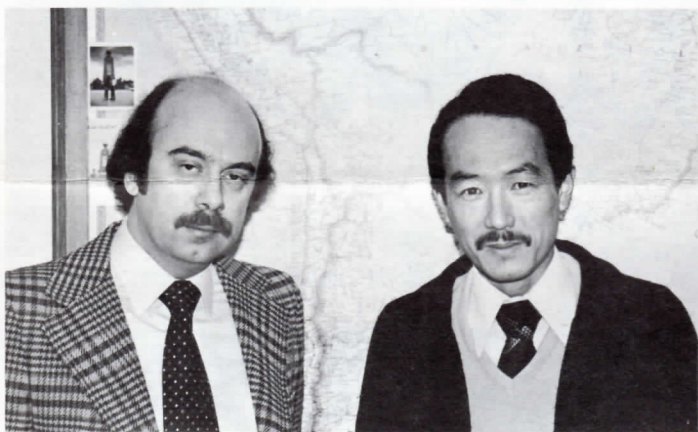
It was the first such award for six of the seven, but it was the second for John Curran who was

also named last year. Five Amchemers have received the award more than once and Curran is the

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Tom Clubb



Ioshinobu Itagaki, Manager of Industrial Development (R) stands with Rich Montella, International Division, before a map of Brazil in Ambler offices. Ioshi was visiting to absorb still more technical and developmental information.



Paulo Mizukami, right, General Manager, visits with Bill Snyder in Ambler International offices during recent visit. A visit by Mr. Mudri, the Quimica Sales Manager is also contemplated in the near future to discuss sales techniques and programs.

company was formed in November, 1972.

In less than a year and a half the offices and plant, in all 30, 700 sq. ft., were ready for occupation and there are now a total of 40 employees there. The loca-

tion is at Diadema, a suburb of Sao Paulo.

Numbers of Amchemers have visited the place over the years. In addition to officers Gene Snyder, Greg Gibson, and Lyle Slingluff, technical and sales assistance has



John Curran



Rex Dwars



John Kachmar



Gary Morrisette



Bill Neill



Henry Sansom

been directly supplied by Mark Kuehner, Pete Russell, Fred Henning and retirees Fred Heller and Jack Campbell. Bill Snyder and Richard Montella of the International Division, are regular visitors. Warren Weston, known to many in Amchem, managed the operation from 1976 to mid-1978, but Paulo Mizukami is now General Manager and reports to Bill Snyder in Ambler.

The principal outlets for Amchem's metalworking products in Brazil are to the automotive, steel, coil and fabricated metal industries. The largest Volkswagen plant in the world is located in Sao Paulo and Amchem Quimica

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TIES THAT BIND

The Amchem-Henkel ties continue to strengthen and two public manifestations of the fact took place early in the year. In February, three top officials of Henkel in Duesseldorf made a whirlwind visit and toured the Ambler plant (see pictures). They met with Amchem officials and department heads and visited offices, laboratories and plant.

In January, a front page article on the Amchem acquisition by Henkel appeared in the Henkel-Blick, the company newspaper. A large aerial photograph of the

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MILESTONES

PROMOTIONS

JIM DEBBRECHT

We printed in early 1977 a short sketch of a fellow in connection with his promotion and now he has been promoted again. In 1977, Jim Debbrecht was made Container Manager and moved to Ambler from Wisconsin. Recently, he was named District Sales Manager, Southwestern District, reporting to Henry Sansom, Southern Region Sales Manager. The territory includes Texas, Arkansas, Oklahoma and parts of Mississippi, Louisiana, and Tennessee—plenty of space in which to settle down or rattle around. Jim says he plans to

move to Plano, Texas, a suburb of Dallas sometime in June.

BOB APPLGATE

A new Supervisor in Production, reporting to Janis Lipacis, is Bob Applegate, a 27 year veteran of Amchem employ, all of it in the production department. Bob was born in Philadelphia but was brought up in the Willow Grove-Abington-Roslyn area of Montgomery County and, after Upper Moreland High School, worked at several jobs in machine shops before coming to American Chemical Paint Co.

Bob and his wife, Elizabeth, have three children, 2 boys and a girl, all grown and married. They



Bob Applegate

have presented the Applegates with three grandchildren, 2 girls and a boy. Elizabeth teaches a natural childbirth technique to

young prospective parents for an organization called FAMLEE. Both spend considerable time working on their home and in their garden where they grow most of their own vegetables.

After the children left the Applegate's split level home in Lansdale, Bob and his wife got interested in and then had constructed a log cabin near Sumnertown. The logs are from Bangor, Maine and Bob says they are constructed like Lincoln logs. With the notching and insulation, they are solid and tight. Having a wood stove in his cellar, plenty of wood on the property, and a fireplace built with stone found on their lot, the Applegates are "snug as two bugs in a rug."

A RETIREMENT

JIM SCHELL

After 26 years with Amchem, all of it as a salesman, and mostly in the Texas, Oklahoma, Louisiana area, Jim Schell retired early in the year. At a lunch attended by more than 20 of his colleagues, there occurred another of those occasional Amchem episodes steeped in nostalgia and camaraderie and peppered with spontaneous wit and humor. There were a lot of contributors to the latter, including Schell.

Jim had already begun another career with a placement agency in Houston. The transition from the bumpy helter-skelter life of an Amchem salesman in a variety of industrial settings to a 9 to 5 office job was a little frightening but he felt he could adjust with time.

An avid and experienced fisherman, Jim was presented by his friends with a reel and rod and he wondered, as he held it up, "which end you hit the fish with."



Jim Schell, standing, pokes a little fun at Henry Sansom, to his right, as Ed Meister, left foreground, and Greg Gibson, right, enjoy it all.



Studying the menu are, left to right, Kristin Sandberg, Boris Jusic, Jack Harsma, and Jack Price. Backs to camera are Gene Mendlow, left and Ed Nusbaum.



Facing camera, left to right, Pat Harrison, Jim Thirsk and Bob En-trikin. Back to camera, left to right, Ed Meister, Russ Bedford, Dwight Buczkowski, and John Curran (giving order).



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P-3 SALES DEVELOPMENT LAUNCHED

Amchem has its share of wheels within wheels and another one was recently created with the appointment, by Vice President Gregory Gibson, of a P-3 Task Force. P-3 is a Henkel product line of special cleaners and related chemical products to be introduced to the United States market.

The task force consists of Dwight Buczkowski, Manager of Market Research, Chairman,

Russ Bedford, Great Lakes Region Sales Manager, Jack Carroll, Manager of Chemical-Technical Services, and Tim Smith, Chemist. Since their appointment another chemist, Glen Schoener, has been named to the group.

Gibson's announcement indicated that he anticipated "a whole new era of business development and growth for Amchem" with the introduction of this Henkel line.

ERRATA

We slipped up on two names in the last issue. Eating a snack after donating blood was Donato Calvano whom we called Don. Everybody else around Amchem, we were informed, calls him Dan or Danny and we should have too.

It was Ed Ruth explaining about fire extinguishers, not Bud. There is a Bud Ruth (Ed's brother) and we apologize for mixing them up.

1979 HONOR CLUB MEMBERS CHOSEN

Continued from page 1

fourth to receive it two years in a row, the other three to achieve it in consecutive years being Don Herrington, now National Sales Manager—Container Industry, Ed Krueger, now Field Sales Manager, and Dave Laney, no longer with Amchem. Buck Walker, now Automotive Manager, has been twice honored but not in consecutive years. Herrington and Krueger have each been named three times.

This year's awardees bring to 63 the number of recipients since

the awards were initiated in 1974.

Six wives and one fiancé accompanied the winners to Ambler on March 19 where they were received in the office with a handsome and delicious spread (see pictures) prepared by the sales and marketing office staff. Gene Snyder, president, also bestowed a welcome, congratulations, and wishes for a fine time on the trip they had won.

That evening, those selected received recognition at the annual awards banquet, held this year in Valley Forge.



Just off the bus and waiting to enter. Left to right, Tom Clubb, John Kachmar, Lorraine Kulpa, Gary Morrisette, and Jo Anne Clubb.



Putting finishing touches to the reception, left to right, Florence Michener, Carolyn Dauber, and Beulah Shisler.



Jo Anne Clubb chats with Marsha and Garry Morrisette. Visible through the potted plants are John Kachmar and Pat Harrison.



Gene Snyder greets the group in his office. Left to right, Greg Gibson, Henry and Mildred Sansom, Joan Neill, Rex and Colleen Dwars, John



Curran, Lorraine Kulpa, John Kachmar, Pat Curran, and Jo Anne Clubb.

SMALL WORLD DEPARTMENT

When Marsha Morrisette, wife of Gary, arrived for the President's Honor Club award festivities, she was unaware that her second cousin, John Knudson was with Amchem as Vice President and Chief Financial Officer. And Knudson, until the evening before, was unaware, until his wife deduced the fact from the guest list, that Marsha would be attending. They met at the reception for Honor Club award winners at the company offices and that evening at the awards banquet.

John's father and Marsha's

grandfather were brother's who also happened to be in business together in Granite Falls, Minnesota. Frequent family visits, particularly in the summer, threw the youngsters together in their earlier years. Later, John enrolled at Mankato University and Marsha followed in five or six years when John was in graduate school. At Mankato, Marsha met Gary and John met his wife, Diane. At the Honor Club awards dinner, there were not as many from any college or university as there were from Mankato (see picture).



Broad smiles and perfect teeth mark the reunion picture of Marsha Morrisette, 2nd from left, with John Knudson, right, and their respective spouses, Gary Morrisette, left, and Diane Knudson.

DEPARTMENT OF AMPLIFICATION

No sooner did the Amchem News previous issue than the unidentified was identified. Gabe Mancini (and others) pointed out that the unidentified individual in the Way Back When IV photo (1954 Maintenance Dept.) was a fellow named George White, now deceased.

Shortly thereafter the postcard printed below was received from a fellow who worked here for 25 years and retired in 1970.

Dear Hugh:

The picture of the Receiving Department in the Amchem News just received brings back many memories of the good old

days at Amchem. However, I believe I have a picture of every department taken about the same time and same year. You are welcome to use any of those in my possession. Call me someday.

George Antonacio

P.S. The man you could not identify is George White, brother of Pearl Bailey, the television and movie star.

Questioned about this, Mancini replied, "Yeah, I knew he was Pearl Bailey's brother. In fact, I remember seeing letters to George White from Pearl Bailey."

THE NEWS FROM BRAZIL *Continued from page 1*

enjoys a good share of their business. It takes time to "get the hang" of Amchem's offerings to such industries, but Amchem Quimica is now becoming an important factor in the market due to the efforts and skill of our employees there. Equipped with

the technical and sales background acquired over the last 7 years along with experience in service as well as enthusiasm and desire to excel, there is optimism about achieving the more than \$2 million sales goal for 1980.



Ivan Mudri, Sales Manager



Waldevino Soares de Oliveira, Production Manager and Plant Manager.



Jose Garcia, Purchasing Manager



Regina C. S. R. Ferreira, Sales Secretary



Dalva Sizuka Sugaya, Accountant



Benedito Araujo Francelino, Laboratory Assistant

A MUSHROOM STORY

The sharp eyes of Maxine McCleary, Industrial Relations, spotted an advertisement in the April 7, 1980 Time Magazine that had an indirect Amchem connection. The Southeast National Bank of Malvern, Pa. described in the ad their financial assistance to Suzanne and Barbara Phillips to set up several shops and a small museum connected with their husbands' fresh mushroom

packing business in the Kennett Square area of Pa. A picture of the two ladies accompanied the ad copy.

It turns out that Barbara Phillips is the daughter of Bob Beatty, well known to Amchemers and agriculturists all over the country. Beatty retired some years ago and, we are told, contributed ideas to the Phillips girls' business.

A SAFETY OVERVIEW

We are indebted to Win Person, Safety Manager, for the following report on safety for 1979 and brief outlook for 1980.

In mid 1979, the employees of Amchem Products, Inc. established the best safety performance in the Company's 65 year history by achieving over 1,000,000 consecutive workhours without a time-losing injury. Later in the year we unfortunately suffered the first fatality in the Company's history.

Statistically, in 1979 there were 32 recordable injuries. Some of the more pertinent conclusions from these statistics are as follows.

1. Over 53% of all injuries occurred to the hands, fingers, and arms and most of these involved fingers. The 53% of Amchem compares to a national average of 31%. This unfavorable comparison plus the fact that cuts were the most frequent type of injury, suggests the need to wear gloves more frequently.

2. Ten of the 32 recordable injuries involved the injured part striking against some object. This could be an indication that the individual is not fully aware of specific physical hazards or dangers in his/her environment or perhaps is not fully cognizant of the working conditions and equipment.

3. There were nine cases involving contact with chemicals, understandable in Amchem's type of business. However, this reinforces the importance of strengthening the requirement to use personal protective equipment such as gloves.

4. Twelve of the 32 involved the failure to use a safe method of doing the job. This indicates a need for exercising greater safety awareness in how to approach a job for which a specific safe method or procedure has not yet been established.

Two charts showing a statistical comparison of Amchem Products vs. the chemical industry are included for your information. It will be noted that the Company compares quite favorably with the chemical industry as a whole.

RECORDABLE INJURIES INCIDENT RATE

Amchem Products, Inc.	3.68	1979
Chemicals and allied products	7.2*	1978

LOST WORKDAY CASES INCIDENT RATE

Amchem Products, Inc.	0.46	1979
Chemicals and allied products	3.10*	1978

*1979 figures not yet available. However, because of the large numbers of statistics involved, the rates from year to year change only slightly.

For the current year management has indicated a strong desire to continue to improve our safety performance. This is being reflected in a number of ways. The Safety Manual is being revised and expanded. A safety theme for 1980 has been established as "Know Your Safety Manual" and this is being implemented by selecting certain topics from the Manual for educational purposes in monthly laboratory and plant safety meetings. The Safety Department is augmenting these efforts by coordinating the procurement of brochures, films, reference materials, and data for use by supervision.

COLD FACTS



Lois Johanson, Employee Relations, had to don her coat one cold January morning to assist retiree Sam Caterisano with some pension work on which he was consulting. There was little heat in the Employee Relations building that morning. "We try to strengthen our people through adversity," John Millard, Employee Relations Director, allegedly remarked.

TIES THAT BIND

Continued from page 1

Ambler facility accompanied the

article and there was a description of Amchem's business and place in the North American and world metalworking markets.



Les Steinbrecher, far left, explains some research projects to, left to right, Dr. Stefan Shulz-Dornburg, Henkel, Dick Rockstroh, Amchem, Dr. Dieter Schlemmer, Henkel, and Dr. Helmut Sihler, Henkel.



Dr. Sihler, right, of Henkel, shows great interest in what Wilbur Hall, left, says. Dick Rockstroh and Les Steinbrecher listen while in center background gleam the foreheads of John Millard and Russ Bishop.

WAY BACK WHEN V



The picture above was taken about 1942 and, although it is not at Amchem, it is of a group of fellows, some of whom later worked here, some of whom didn't, and some of whom still do. It's a bunch of neighborhood fellows just hanging around and some camera person assembled them for this shot. Picture was lent to the Amchem News by Joe Mallozzi.

They are, back row, left to right, Al Dragani, brother of Wally in maintenance, Sam Mallozzi, who used to work here in shipping, and Albert LePare. Middle row, left to right are Dominic Pugliese, Frank Girondo who is uncle to Joe Girondo, presently in Amchem manufacturing, Wally Dragani himself, and John LaRuffa who formerly worked here. Front row at the left is Joe Mallozzi, now maintenance supervisor and aged 11 or 12 in the picture, and Joe Girondo, another uncle of Amchem's Joe.

NEWLY ACCOUNTED



Daniel Brady (r), named Cost Accounting Manager in mid-March, pauses in his examination of various correspondence to record his presence for readers. He is with the man to whom he reports, Clyde Roberts, and he comes to Amchem from a Henkel operation in Teaneck, N.J. He intends to move to this area as soon as mortgage money and interest rates allow and it is expected that he will be seen shortly at our various plants and locations in the U.S. and Canada.

A WINNER IN THE MIDWEST



Winner of the Midwest Region 1979 New Sales award was Tom Ryan (l), being presented by Pete Callahan, Regional Sales Manager, a plaque commemorating the accomplishment. The new sales brought in amounted to \$123,000 and contributed to an overall increase in Ryan's territory of 25% over 1978. It's a little hard to see in the picture where all the hands are coming from but two are Callahan's and two are Ryan's and the sales figures quoted above are cold hard cash, not sleight-of-hand.

IN MEMORIAM

In late March, the sad word of the death of Harry Croll made its way to Amchem. He was 78 when he died and had been retired for more than 12 years after working here for over 20. Harry's son, Richard, reported that his father had died peacefully at home and was in generally good health, though naturally slowing down.

After Harry's wife died in 1974, his son moved in with him. Harry had a number of friends he kept up with and he maintained regular contact with his Masonic lodge, in which order he had achieved 32nd degree.

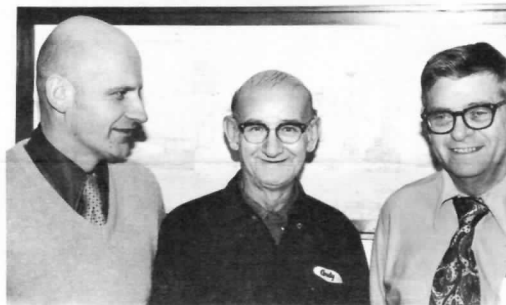
Older Amchemers will remember Harry for his humor, his ready friendliness, and his unshakable calm, when things around him seemed uproarious. He had worked in the plant for some time but the bulk of his service here was spent supervising the metalworking pilot plant. Some legends of humorous or startling events during Harry's tenure in the pilot plant still make the rounds. And at least one Amchemer remembers and is grateful for Harry's willingness and ability to complete a tough job, often under difficult circumstances, and in time to meet a deadline.



George Blattner (r) receives 20 year award from Joe Mallozzi.
—Maintenance



Tony Della Donna (l) receiving 20 year award from John Heckler.
—Shipping



Andy Mayersky (c) receives 20 year award from Bob Applegate (r) and Janis Lipacs.
—Manufacturing



Gail Pistilli receiving 10 year award from Ed Nusbaum.
—Sales



Patty Cappuccio receives 10 year award from Bob Detwiler (r) and Clyde Roberts.
—Invoice Audit



Sal DiGrande (l) accepting 10 year award from John Piacitelli.
—Maintenance



Corrado Marvasi (r) accepting 10 year award from Ed Rodzewich.
—Research



Jim Orr
5 years Financial



Mary Firman
5 years Sales



Julie Heldak
5 years Industrial Relations



Jack Dennison
5 years Chem. Tech. Services



Tom Ryan
5 years Sales



Ed Musingo
5 years Research

CONGRATULATIONS

These are the men and women of Amchem who have received Service Award Emblems from January, 1980 through March 31, 1980.

★ — 20 YEARS — ★

- George F. Blattner
- Robert B. Coleman
- Anthony F. Della Donna
- Alice M. Freund
- Andrew F. Mayersky
- Joseph R. Myers

★ — 15 YEARS — ★

- Mark A. Kuehner

★ — 10 YEARS — ★

- Patricia A. Cappuccio
- Salvatore DiGrande
- Corrado E. Marvasi
- Gail Pistilli

★ — 5 YEARS — ★

- Jack E. Dennison
- Mary T. Firman
- Juliana Heldak
- Edward M. Musingo
- James E. Orr
- F. Thomas Ryan



Joe Myers (l) accepting 20 year award from Sandy Wallace.
—Chem. Tech. Services



Bob Coleman (l) accepts 20 year award from Gabe Mancini.
—Industrial Relations



Mark Kuehner (c) receives 15 year award from Les Steinbrecher (l) and Jack Carroll.
—Research



Alice Freund (c) accepting 20 year award from Al Sadel (r) and Clyde Roberts.
—Financial

Children recently born to Amchem employees whose names were not previously published in the NEWS.

DANIEL JOSEPH MORLAND
December 7, 1979
Father: Dr. Robert B. Morland

MATTHEW MUSINGO
February 25, 1980
Father: Edward M. Musingo
Research

GLENN ROBERT RENAUD
February 26, 1980
Father: Glenn R. Renaud
Warren

MELISSA ANN WILSON
July 22, 1979
Father: Carl F. Wilson
Windsor